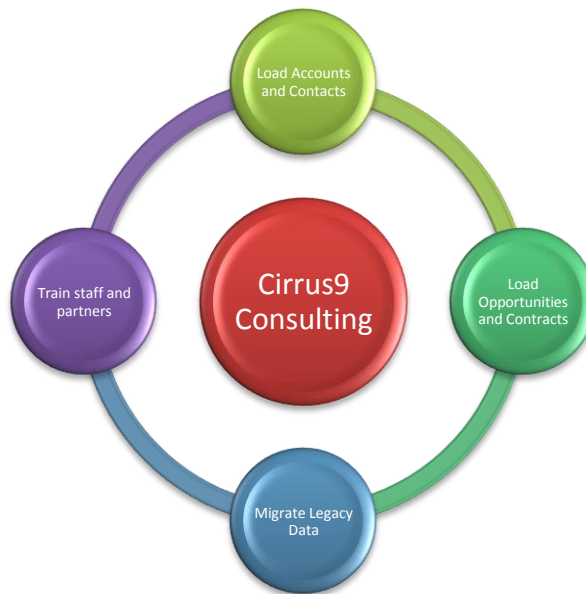


## Rollout Services

Initial Implementation of salesforce.com  
Sales Force Automation  
Create “A Single Version of the Truth”

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Salesforce.com was rolled out to users in 3 continents in days. Initial accounts, contacts and opportunities were loaded. Existing contracts were scanned and loaded into salesforce. Reports were created and all users trained on a regular basis to introduce and reinforce adoption.



## Service Deliverables

- Project management and status reporting
- Load existing accounts and contacts
- Load existing opportunities
- Load existing contracts
- Migrate legacy data (hard and soft copies)
- Train staff
- Train business partners
- Review progress

# CIRRUS9

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